

the index Review

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A PUBLICATION FOR DEFENSE ATTORNEYS, INSURANCE COMPANIES & SELF-INSURED S

INDEX stands alone

In the early '80s Tom Rogers, an insurance company claim manager, realized it was imperative for the defense bar to begin sharing information about expert witnesses. Consequently, IDEX was conceived to eliminate cost and provide an efficient and effective means of gathering information about experts. It is this information which allows defense attorneys to locate prior expert testimony and properly prepare for an expert's testimony.

When a request for information on an expert is received, IDEX does not simply send back a listing of attorneys who may have faced the expert. A process of research is initiated, with the first and most important step being the identification of the expert. For example, if a request comes in for John Jones, MD, IDEX checks multiple sources in order to determine the correct John Jones is identified; there are 61 physicians by that name listed in the current AMA Directory. IDEX also determines board specialties and current address, when available.

When we become aware of changes in this information, the database is updated accordingly.

As many of you are aware, the plaintiffs' bar is often reluctant to properly identify its experts. Consequently, it is essential that the correct expert is identified in a Testimonial History Report. It would certainly be embarrassing for an attorney to attempt to impeach an expert using cases that involved a different expert with the same name. **IDEX is the only service that provides the research necessary to properly identify the expert.**

IDEX accumulates information on thousands of reported cases across the nation each month and has the largest case database in the country. As a consequence, IDEX reports include not only information from prior requests, but also information from cases that have gone to trial or were settled. Roughly half of the information in the database comes from prior requests, with the other half coming from reported cases. An

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THE IDEX TICKER

Expert involvements added in the third quarter of 1998
■ 27,764 ■

Frequency of successful searches this year
■ 73.5% ■

Total database records as of Sept. 21, 1998
■ 581,703 ■

Number of defense offices in the network
■ 2,584 ■

Stuart Abseck
Fire Loss
Roxbury, CT

Larry Aniloff
Education
Langhorne, PA

H Leon Aussprung
Consultant
Wilmington, DE

Darrel Barnes
Risk Management
Colorado Springs, CO

Chenry E. Baughman
Forensics
Royal Palm Beach, FL

Evan Bennett
Reinsurance
Chicago, IL

Richard A. Billings
Corrections
Address Unknown

Richard I. Black
Engineering
Closter, NJ

Donald J. Blasingame
Turf Grass
Starkville, MS

Jean Bologna
Pigmentation
New Haven, CT

George W. Bordner
Electrical Engineering
Dewitt, NY

Calvin B. Bradford
Investments
Des Plaines, IL

Stan Brekne
Safety Management
Freeport, NY

Paul E. Brubaker
Toxicology
Mendham, NJ

Frank W. Burkholder
Biomechanics
San Carlos, CA

Daniel J. Byers
Real Estate
Philadelphia, PA

D Black Chaffe III
Investment Analysis
New Orleans, LA

Kyle Clement
Equine
Lakeside, CA

Charles E Collins
Oil and Gas
Dallas, TX

Robert A Crandall
Engineering
Overland Park, KS

Thomas N Daymont
Economic Loss
Philadelphia, PA

Fred De'jean
Hazard Assessment
Lafayette, LA

Michael Flax
Dentistry
Pompano Beach, FL

Robert G. Foley
Forensic Documents
Monroe, LA

Joe Franz
Extreme Games
Rutland, VT

Harry E Gerhard
Rear Admiral
Pittsburgh, PA

Barry Gill
Private Investigator
Honesdale, PA

Kelly B. Hendricks
Investigational Security
Houston, TX

Dave Hillman
Paper Making Machines
Erie, PA

Gerrit H. Hufnagl
Horticulture
Memphis, TN

Charles Ilvento
Accounting
Miami, FL

Robert Jaffe
Insurance
Houston, TX

Lolly Lockhard
Hiring of Nurses
Pflugerville, TX

William C. Lowenkamp
Manufacturing
Hazlehurst, MS

George Macones
Pharmacology
TX

Michael McKelheer
Water Skiing
Redmond, WA

Cynthia D. Monshower
Midwifery
Catonsville, MD

John Edward Oddo
Environmental Hazards
Houston, TX

Stanley Rob Oyer
Vocational Testing
Plantation, FL

David P. Page
Safety Engineering
Sautee, GA

Robert B. Pond
M Structures
Baltimore, MD

Lawrence Scrima
Sleep Disorders
Aurora, CO

Ryszard Szymani
Wood Processing
Walnut Creek, CA

Sheldon Zuckerman
Internal Medicine
Garden City, NY

Most Wanted

While IDEX completes more than 3,000 searches every month, occasionally we have no information on an expert. If you are familiar with any of these witnesses, please contact IDEX.

Dickson Despommier
Parapsychology
Fort Lee, NJ

Ralph Dipietro
Labor Economics
Mountainside, NJ

Charity A Dobbins
Legal Costs
Philadelphia, PA

Marilynn S. Dueker
Statistics
Stamford, CT

R Jeffrey Dunn
Geotechnical Engineering
Walnut Creek, CA

Lyn R Farley
Construction Consulting
St. Louis, MO

David Fetter
Mechanical Engineering
Address Unknown

Roger Grabowski
Valuations
Address Unknown

Edward Gras
Boating
North Haledon, NJ

Samuel H. Gray
Drug Marketing
Morristown, NJ

James L. Grinolds
Accident Investigation
Minot, ND

Joseph Westin Hall
Structural Engineering
Seattle, WA

Ralph M. Hartman
Hospital Administration
Santa Ana, CA

Guy C. Hatfield
Insurance
Fairfield, CT

Redge Johnson
Photographic Processing
Lincoln, NE

Ian P Kaplan
Chemicals
Address Unknown

Ronald R. Klein
Police Officer
St. Louis, MO

Daniel Kleinberger
Corporate Law
St. Paul, MN

Michel Kliot
Multidisciplinary Pain
Seattle, WA

John Longbein
Trusts
New Haven, CT

J. Kevin Lawler
Financial
Annapolis, MD

In an effort to avoid duplication of charges- please do not send confirmation copies of your requests.

Bulletin Board

EXPERTS NEEDED

INSURANCE

Individual from the Southeast familiar with health insurance policies and claims.

PRODUCT DISPLAY

Expert familiar with grocery store product displays. Prefer someone with plaintiff/defense experience from Chicago area.

SURGICAL ONCOLOGY

Medical school professor to discuss squamous cell carcinoma of the penis resulting in amputation. Nationwide.

NEED TO HIRE

an expert? IDEX can help.

EXPERTS NEEDED (con't)

NURSING

Expert familiar with improper placement of HEP lock and IV catheter. Any location.

GYNECOLOGICAL ONCOLOGY

Nationally prominent specialist in cervical cancer. Any location.

PUBLISHING

Expert familiar with appropriate competitive behavior, payment schedules, market shares, etc. Prefer West Coast.

If you know of an expert who can meet these requirements, please call IDEX at 800-521-5596.

Knowledge is power

When making a request on an expert, please provide all the information you possibly can, including a CV if you have one, to help correctly identify the expert quickly. Complete case issues, including the age of the plaintiff, are extremely helpful when IDEX provides verdict and settlement ranges, as well as to other attorneys trying to obtain relevant cases only.

Many of our members have expressed a desire to know if experts are affiliated with any expert referral services. Please share this information with us if you have it, as well as anything else that might be helpful to another member. ☞

i•dex (i'-deks), v.

1. to obtain the testimonial history of expert witnesses to be faced in a legal proceeding. 2. to search for court cases similar to a current court case. 3. to locate expert witnesses necessary to build a court case. 4. to search for articles written by or about experts and/or articles concerning key topics.

i•dex (i'-deks), n.

An organization for the defense serving attorneys, insurance companies and self-insureds in providing information critical to the desired outcome of legal proceedings.

IDEX Pro Files

Jan Ward, is celebrating her ninth anniversary with IDEX this month and is the Executive Assistant to the President and CEO. Coordinating the dissemination of information to over 3,300 member offices is quite a chore. Jan is also the primary trainer for all those at IDEX who take phone-in requests. When you call IDEX to make a request there is a good chance you might end up in Jan's capable hands. (She is usually here if the fish aren't biting and the auctions have been rained out - provided that her three grandchildren aren't visiting from Topeka.)



IDEX is not just Med Mal

Is IDEX the "Best Kept Secret" at your firm? Your membership is a firm-wide membership and allows other branches to reap the benefits the knowledge of previous testimony, published materials or disciplinary actions can provide. Getting the word out regarding IDEX expert witness research could be as easy as 1, 2, 3:

1. Distribute the IDEX memos & IDEX Rolodex cards to all defense litigators and support staff in your office. (Both are available from IDEX at no charge.)

2. Route the quarterly publication, **The IDEX Review**, throughout your firm.

3. Visit our web site (www.idex.com) and add an overview of the research services available from IDEX to the agenda of your next litigators' meeting. ☞

FAX YOUR FEEDBACK

Please take a moment to fill out the short survey below, cut off the half-page (including your mailing label) and fax back to IDEX at 913-341-1050. We will be happy to send you a small token of our appreciation for sharing your thoughts with us.

TOPIC: Additional Services

(Please circle)

Do you gather transcripts from attorneys listed in our testimonial history?	Y	N
Would you be interested in using IDEX to procure these documents for you?	Y	N
Would you prefer to use the IDEX request form in electronic format?	Y	N
What word processing program do you use? _____		
Have you visited our website and submitted your request by E-Mail?	Y	N

IDEX

<http://www.idex.com>
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Overland Park, Kansas
66282-2426
1-800-521-5596

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IDEX Stands Alone

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attorney's ability to impeach an expert because he/she is a "professional" witness is primarily a function of the number of cases in which that expert has testified. **IDEX provides the most information about the experts you face.**

One of the major costs associated with expert research is the time spent tracking prior expert testimony. Because lawyers are constantly moving from firm to firm and law firms split or dissolve, it is difficult to locate testimony. The database of almost 600,000 records is updated whenever IDEX learns that an attorney has moved. This eliminates wasted time on the part of the attorney or paralegal in trying to obtain transcripts or other useful information and saves the law firm money. **IDEX is the only service that updates the movement of lawyers and firms.**

When facing an expert that has given more than a few depositions, you may decide to retrieve only testimony relevant to your case. Without the inclusion of case issues in the testimonial history report, an attorney or paralegal must contact every firm listed in the report. This alone is time consuming. IDEX feels that the inclusion of case issues in its report is extremely valuable.

In summary, IDEX has always looked at its reports from the standpoint of its members. What services can be provided which will save members real time and money? It might be less expensive to provide less information, but IDEX believes that without the detailed information provided in a Testimonial History Report, members would pay substantially more for expert research. ☼